

STEPS TO SUCCESS

for BUYING A HOME

1 - YOUR CONTACT INFORMATION HERE

Date: _____

Name: _____ Phone: _____ Email: _____

Address: _____ City: _____ State/Zip: _____

2 - DETERMINE YOUR NEEDS - WHAT EXACTLY ARE YOU LOOKING FOR? - Check all that apply.

MOTIVATION - Why have you decided to buy at this time?

- | | |
|--|---|
| <input type="checkbox"/> Primary Residence | <input type="checkbox"/> First Time Homebuyer |
| <input type="checkbox"/> Vacation Home | <input type="checkbox"/> Family Legacy Property |
| <input type="checkbox"/> Investment Property | <input type="checkbox"/> Corporate Owned Property |

Notes: _____

TIMING - Are you flexible in timing or are we working towards closing before a certain date?

- I am looking to find a property in the next 30 days
- I am looking to find a property in the next 60 days
- I am looking to find a property in the next 3 months
- I am looking to find a property in the next 6 months
- I am looking to find a property in the next year
- Not yet sure, just starting to learn the market

Notes: _____

PRICING - What is your desired price range?

- | | |
|--|--|
| <input type="checkbox"/> Under \$250,000 | <input type="checkbox"/> I will be making a cash purchase |
| <input type="checkbox"/> \$250,000 - \$500,000 | <input type="checkbox"/> I will be financing my purchase |
| <input type="checkbox"/> \$500,000 - \$750,000 | <input type="checkbox"/> I need info on mortgage providers |
| <input type="checkbox"/> \$750,000 - \$1,000,000 | <input type="checkbox"/> I will be doing a 1031 purchase |
| <input type="checkbox"/> \$1,000,000 - \$1,500,000 | |
| <input type="checkbox"/> \$1,500,000 - \$2,000,000 | |
| <input type="checkbox"/> \$2,000,000 - \$3,000,000 | |
| <input type="checkbox"/> Over \$3,000,000 | |

Notes: _____

HOME TYPE - Condominium, townhome, single family or land?

- | | |
|---|---|
| <input type="checkbox"/> Condominium | <input type="checkbox"/> Single Family Residence |
| <input type="checkbox"/> Townhome | <input type="checkbox"/> Planned Unit Development |
| <input type="checkbox"/> Single-Family Homesite | <input type="checkbox"/> Fractional Ownership |
| <input type="checkbox"/> Large Acreage | <input type="checkbox"/> Developable Land |

Notes: _____

LOCATION - What areas of town do you prefer, or are you not yet sure?

- | | |
|--|---|
| <input type="checkbox"/> 1 - Old Town | <input type="checkbox"/> 2 - Thaynes Canyon / Aspen Springs |
| <input type="checkbox"/> 3 - Lower Deer Valley | <input type="checkbox"/> 4 - Deer Crest |
| <input type="checkbox"/> 5 - Upper Deer Valley | <input type="checkbox"/> 6 - Empire Pass |
| <input type="checkbox"/> 7 - The Aerie | <input type="checkbox"/> 8 - Prospector |
| <input type="checkbox"/> 9 - Park Meadows | <input type="checkbox"/> 10 - The Canyons Resort Area |
| <input type="checkbox"/> 11 - Olympic Park Area | <input type="checkbox"/> 12 - Silver Springs |
| <input type="checkbox"/> 13 - Old Ranch Road | <input type="checkbox"/> 14 - Kimball Junction |
| <input type="checkbox"/> 15 - Pinebrook | <input type="checkbox"/> 16 - Summit Park |
| <input type="checkbox"/> 17 - Jeremy Ranch | <input type="checkbox"/> 18 - Silver Creek Area |
| <input type="checkbox"/> 19 - Trailside Park Area | <input type="checkbox"/> 20 - Silver Creek Commercial |
| <input type="checkbox"/> 21 - Promontory | <input type="checkbox"/> 22 - Quinn's Junction |
| <input type="checkbox"/> 23 - Jordanelle | |
| <input type="checkbox"/> 26-30 - Midway, Heber, TimberLakes, Wasatch County | |
| <input type="checkbox"/> 31-34 - Kamas, Peoa, Oakley, Francis, Woodland | |
| <input type="checkbox"/> 35 - Coalville, Hoytsville, Wanship | |
| <input type="checkbox"/> Help! I know nothing about these different areas | |
| <input type="checkbox"/> Please mail me a Park City area map to my address above | |
| <input type="checkbox"/> I have listed my favorite neighborhoods below: | |

Notes: _____

HOME SIZE - What size of home are you looking for?

- | | | |
|--|--|--|
| <input type="checkbox"/> Under 1,500 sf | <input type="checkbox"/> 1,500 sf - 2,500 sf | <input type="checkbox"/> Over 6,500 sf |
| <input type="checkbox"/> 2,500 sf - 4,500 sf | <input type="checkbox"/> 4,500 sf - 6,500 sf | |

Notes: _____

FLOORPLAN - What is important to you in the layout of a home?

- | | | |
|---|---|--------------------------------------|
| <input type="checkbox"/> Traditional Layout | <input type="checkbox"/> Uphill Build | <input type="checkbox"/> 3 Bedrooms |
| <input type="checkbox"/> Open Layout | <input type="checkbox"/> Downhill Build | <input type="checkbox"/> 4 Bedrooms |
| <input type="checkbox"/> Single Level | <input type="checkbox"/> Second Family Room | <input type="checkbox"/> 5 Bedrooms |
| <input type="checkbox"/> Main Level Master | <input type="checkbox"/> 1 Bedrooms | <input type="checkbox"/> 6 Bedrooms |
| <input type="checkbox"/> Multiple Levels | <input type="checkbox"/> 2 Bedrooms | <input type="checkbox"/> 7+ Bedrooms |

Notes: _____

LOT SIZE - What size of property are you looking for?

- | | |
|---|--|
| <input type="checkbox"/> Under 1/2 Acre | <input type="checkbox"/> 1/2 Acre - 1 Acre |
| <input type="checkbox"/> Multiple Acres | <input type="checkbox"/> Large Acreage |

Notes: _____

ARCHITECTURAL STYLE - Is there any particular style you prefer?

- | | |
|--|-----------------------------------|
| <input type="checkbox"/> Rustic | <input type="checkbox"/> Modern |
| <input type="checkbox"/> Mountain Contemporary | <input type="checkbox"/> Historic |

Notes: _____

AMENITIES - Are you looking for recreational features?

- | | |
|---|--|
| <input type="checkbox"/> Pool | <input type="checkbox"/> Gated Community |
| <input type="checkbox"/> Clubhouse | <input type="checkbox"/> Tennis |
| <input type="checkbox"/> Golf | <input type="checkbox"/> Fishing |
| <input type="checkbox"/> Ski-in/Ski-out | <input type="checkbox"/> Equestrian |

Notes: _____

FEATURES - What additional home features are important?

- | | |
|---|---|
| <input type="checkbox"/> Theater | <input type="checkbox"/> Security System |
| <input type="checkbox"/> Work-Out Room | <input type="checkbox"/> Central Sound |
| <input type="checkbox"/> Office | <input type="checkbox"/> Automated Lighting |
| <input type="checkbox"/> Steam Shower | <input type="checkbox"/> Radiant Heating |
| <input type="checkbox"/> Oversized Garage | <input type="checkbox"/> Air Conditioning |

Notes: _____

OTHER WANTS AND/OR NEEDS - Anything else you are looking for?

Notes: _____

3 - SEND YOUR SEARCH CRITERIA TO US -

e-fax: 435-608-6337

e-mail: sean@enjoyparkcity.com

address: 2200 Park Ave, Bldg B • Park City, Ut 84060

