



# 2017 REPORT

## GREATER PARK CITY MARKET UPDATE

Greater Park City Market (Entire MLS),  
Summit County, Wasatch County, 84060, 84098

Aerie, Deer Crest, Empire Pass, Glenwild - Silver Creek, Jeremy Ranch, Jordanelle, Kimball Junction, Lower Deer Valley® Resort, Upper Deer Valley® Resort, Old Town, Park Meadows, Pinebrook, Promontory, Prospector, Silver Springs, Summit Park, Sun Peak - Bear Hollow, Thaynes Canyon, The Canyons, Trailside Park

Heber - Daniels, Midway - Charleston, Timberlakes, Kamas - Marion, Oakley - Weber Canyon, Wanship - Hoytsville - Coalville - Echo and Henefer, Woodland - Francis







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# GREATER PARK CITY - ALL MLS

The statistics below show sold data for the past 4 years for the entire Park City MLS (Areas 1-41) with a year-over-year percentage comparing 2017 to 2016. All of the numbers in these charts are Closed Transactions. Ask a Summit Sotheby's International Realty REALTOR® for help interpreting these charts.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	959	1014	1161	1283	11%
Sold Dollar Volume	\$924,973,354	\$1,076,115,183	\$1,299,472,785	\$1,494,577,807	15%
For Sale at End of Year	727	760	746	584	-22%
Avg MSI at End of Year	9.6	9.4	9.1	6.9	-24%
Avg DOM	126	107	94	87	-7%
Avg List Price	\$1,025,108	\$1,108,316	\$1,181,061	\$1,227,038	4%
Avg Sale Price	\$964,519	\$1,061,258	\$1,119,270	\$1,164,909	4%
Median Sale Price	\$613,000	\$675,000	\$665,000	\$758,000	14%
Avg LP/Sq. Ft.	\$259	\$278	\$282	\$303	7%
Avg SP/Sq. Ft.	\$247	\$265	\$271	\$291	7%
Avg SP/OLP	94.09%	95.75%	94.77%	94.94%	0%
Highest Sold Price	\$12,500,000	\$18,952,500	\$17,100,000	\$13,500,000	-21%
Lowest Sold Price	\$5	\$1	\$75,000	\$67,000	-11%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	810	890	872	906	4%
Sold Dollar Volume	\$519,160,810	\$555,742,192	\$617,883,488	\$701,607,987	14%
For Sale at End of Year	496	474	502	376	-25%
Avg MSI at End of Year	6.0	7.0	5.6	5.7	2%
Avg DOM	125	93	80	99	24%
Avg List Price	\$668,389	\$640,283	\$726,189	\$798,449	10%
Avg Sale Price	\$640,939	\$624,429	\$708,582	\$774,402	9%
Median Sale Price	\$414,046	\$429,825	\$490,000	\$525,000	7%
Avg LP/Sq. Ft.	\$359	\$377	\$400	\$442	11%
Avg SP/Sq. Ft.	\$345	\$368	\$389	\$429	10%
Avg SP/OLP	95.89%	97.52%	97.58%	96.99%	-1%
Highest Sold Price	\$6,299,000	\$7,595,250	\$5,350,000	\$6,439,689	20%
Lowest Sold Price	\$49,400	\$82,000	\$58,000	\$60,000	3%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	475	548	554	598	8%
Sold Dollar Volume	\$188,704,843	\$205,797,693	\$233,884,616	\$268,378,326	15%
For Sale at End of Year	754	814	784	604	-23%
Avg MSI at End of Year	15.1	11.3	17.4	18.3	5%
Avg DOM	212	175	179	213	19%
Avg List Price	\$433,760	\$407,775	\$450,215	\$483,216	7%
Avg Sale Price	\$397,273	\$375,543	\$422,174	\$448,793	6%
Median Sale Price	\$213,000	\$240,000	\$250,000	\$260,000	4%
Avg SP/OLP	91.59%	92.10%	93.77%	92.88%	-1%
Highest Sold Price	\$4,000,000	\$4,400,000	\$9,500,000	\$5,500,000	-42%
Lowest Sold Price	\$5,000	\$6,500	\$10	\$6,500	64900%





# SUMMIT COUNTY

The statistics below show sold data for the past 4 years for Summit County with a year-over-year percentage comparing 2017 to 2016. All of the numbers in these charts are Closed Transactions. Ask a Summit Sotheby's International Realty REALTOR® for help interpreting these charts.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	642	638	656	708	8%
Sold Dollar Volume	\$721,802,201	\$837,007,135	\$973,006,358	\$1,032,182,163	6%
For Sale at End of Year	440	447	427	345	-19%
Avg MSI at End of Year	9.8	9.5	8.5	8.0	-6%
Avg DOM	127	109	99	93	-6%
Avg List Price	\$1,185,194	\$1,371,754	\$1,569,344	\$1,535,986	-2%
Avg Sale Price	\$1,124,302	\$1,311,923	\$1,483,241	\$1,457,884	-2%
Median Sale Price	\$765,000	\$862,500	\$941,500	\$985,000	5%
Avg LP/Sq. Ft.	\$298	\$327	\$354	\$373	5%
Avg SP/Sq. Ft.	\$285	\$315	\$338	\$357	6%
Avg SP/OLP	94.86%	95.64%	94.51%	94.92%	0%
Highest Sold Price	\$12,500,000	\$18,952,500	\$17,100,000	\$11,400,000	-33%
Lowest Sold Price	\$85,000	\$1	\$75,000	\$67,000	-11%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	634	684	613	652	6%
Sold Dollar Volume	\$437,916,751	\$466,271,539	\$497,185,994	\$587,650,869	18%
For Sale at End of Year	393	368	415	283	-32%
Avg MSI at End of Year	6.0	6.6	5.7	5.3	-7%
Avg DOM	115	81	79	104	32%
Avg List Price	\$723,084	\$701,702	\$836,565	\$934,143	12%
Avg Sale Price	\$690,720	\$681,684	\$811,070	\$901,305	11%
Median Sale Price	\$428,750	\$449,950	\$530,000	\$575,000	8%
Avg LP/Sq. Ft.	\$397	\$418	\$470	\$520	11%
Avg SP/Sq. Ft.	\$380	\$406	\$455	\$502	10%
Avg SP/OLP	95.52%	97.15%	96.95%	96.48%	0%
Highest Sold Price	\$6,299,000	\$7,595,250	\$5,350,000	\$6,439,689	20%
Lowest Sold Price	\$49,400	\$82,000	\$70,000	\$86,000	23%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	271	294	303	298	-2%
Sold Dollar Volume	\$126,928,717	\$127,427,100	\$150,745,559	\$154,154,479	2%
For Sale at End of Year	411	440	405	296	-27%
Avg MSI at End of Year	25.7	12.9	16.2	18.5	14%
Avg DOM	234	177	193	282	46%
Avg List Price	\$502,992	\$468,729	\$527,106	\$561,732	7%
Avg Sale Price	\$468,372	\$433,426	\$497,510	\$517,297	4%
Median Sale Price	\$250,000	\$254,950	\$265,645	\$284,000	7%
Avg SP/OLP	93.12%	92.47%	94.39%	92.09%	-2%
Highest Sold Price	\$3,700,000	\$4,400,000	\$9,500,000	\$5,500,000	-42%
Lowest Sold Price	\$8,000	\$11,500	\$10,000	\$16,500	65%

Source: PCMLS 2014-2017. This material is based upon information that we consider reliable, but because it has been supplied by third parties, we cannot represent that it is accurate or complete, including price, or withdrawal without notice; square footage is an estimate only. ©MMXVIII Sotheby's International Realty Affiliates, Inc. All Rights Reserved. Sotheby's International Realty® is a licensed trademark to Sotheby's International Realty Affiliates, Inc. An Equal Opportunity Company.



# WASATCH COUNTY

The statistics below show sold data for the past 4 years for Wasatch County with a year-over-year percentage comparing 2017 to 2016. All of the numbers in these charts are Closed Transactions. Ask a Summit Sotheby's International Realty REALTOR® for help interpreting these charts.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	243	291	401	399	0%
Sold Dollar Volume	\$146,901,638	\$191,864,294	\$258,417,214	\$302,170,656	17%
For Sale at End of Year	190	196	204	163	-20%
Avg MSI at End of Year	7.9	7.5	7.8	5.4	-31%
Avg DOM	129	105	86	77	-10%
Avg List Price	\$658,777	\$684,085	\$674,788	\$779,017	15%
Avg Sale Price	\$604,533	\$659,327	\$644,432	\$757,320	18%
Median Sale Price	\$370,000	\$428,000	\$424,000	\$528,000	25%
Avg LP/Sq. Ft.	\$174	\$190	\$194	\$225	16%
Avg SP/Sq. Ft.	\$165	\$185	\$188	\$219	16%
Avg SP/OLP	91.77%	96.38%	95.50%	97.21%	2%
Highest Sold Price	\$7,700,000	\$8,500,000	\$8,500,000	\$7,050,000	-17%
Lowest Sold Price	\$75,000	\$70,000	\$100,598	\$81,000	-19%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	160	165	222	215	-3%
Sold Dollar Volume	\$73,789,059	\$74,516,490	\$107,718,708	\$98,957,902	-8%
For Sale at End of Year	81	84	69	69	0%
Avg MSI at End of Year	5.1	8.4	4.9	6.3	29%
Avg DOM	145	145	78	80	3%
Avg List Price	\$468,375	\$451,141	\$483,399	\$461,381	-5%
Avg Sale Price	\$461,182	\$451,615	\$485,219	\$460,269	-5%
Median Sale Price	\$385,926	\$363,350	\$451,524	\$449,000	-1%
Avg LP/Sq. Ft.	\$218	\$234	\$236	\$241	2%
Avg SP/Sq. Ft.	\$215	\$234	\$236	\$241	2%
Avg SP/OLP	98.46%	100.11%	100.38%	99.76%	-1%
Highest Sold Price	\$3,000,000	\$3,497,069	\$5,035,000	\$3,425,000	-32%
Lowest Sold Price	\$130,000	\$128,000	\$94,500	\$60,000	-37%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	193	228	243	282	16%
Sold Dollar Volume	\$55,456,876	\$68,602,043	\$81,787,547	\$104,079,578	27%
For Sale at End of Year	280	287	317	244	-23%
Avg MSI at End of Year	9.0	8.7	15.9	16.3	3%
Avg DOM	183	162	154	145	-6%
Avg List Price	\$317,738	\$326,741	\$362,471	\$400,424	10%
Avg Sale Price	\$287,341	\$300,886	\$336,574	\$369,077	10%
Median Sale Price	\$189,000	\$234,000	\$250,000	\$239,000	-4%
Avg SP/OLP	90.43%	92.09%	92.86%	92.17%	-1%
Highest Sold Price	\$4,000,000	\$3,025,000	\$1,930,500	\$2,688,075	39%
Lowest Sold Price	\$5,000	\$6,500	\$9,000	\$6,500	-28%

Source: PCMLS 2014-2017. This material is based upon information that we consider reliable, but because it has been supplied by third parties, we cannot represent that it is accurate or complete, including price, or withdrawal without notice; square footage is an estimate only. ©MMXVIII Sotheby's International Realty Affiliates, Inc. All Rights Reserved. Sotheby's International Realty® is a licensed trademark to Sotheby's International Realty Affiliates, Inc. An Equal Opportunity Company.



# PARK CITY - 84060

The statistics below show sold data for the past 4 years for the Park City MLS Areas 1-9 with a year-over-year percentage comparing 2017 to 2016. All of the numbers in these charts are Closed Transactions. Ask a Summit Sotheby's International Realty REALTOR® for help interpreting these charts.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	181	160	165	191	16%
Sold Dollar Volume	\$342,751,997	\$360,996,810	\$446,806,562	\$512,733,783	15%
For Sale at End of Year	154	167	171	153	-11%
Avg MSI at End of Year	9.6	16.7	11.4	10.9	-4%
Avg DOM	141	117	114	122	7%
Avg List Price	\$2,022,524	\$2,380,943	\$2,900,716	\$2,871,843	-1%
Avg Sale Price	\$1,893,657	\$2,256,230	\$2,707,919	\$2,684,470	-1%
Median Sale Price	\$1,310,000	\$1,510,000	\$1,750,000	\$2,025,000	16%
Avg LP/Sq. Ft.	\$467	\$538	\$571	\$609	7%
Avg SP/Sq. Ft.	\$443	\$512	\$537	\$575	7%
Avg SP/OLP	93.63%	94.76%	93.35%	93.48%	0%
Highest Sold Price	\$12,500,000	\$18,952,500	\$17,100,000	\$11,400,000	-33%
Lowest Sold Price	\$428,000	\$365,000	\$75,000	\$450,000	500%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	373	328	304	341	12%
Sold Dollar Volume	\$346,332,092	\$320,999,804	\$330,666,928	\$407,204,659	23%
For Sale at End of Year	262	240	266	164	-38%
Avg MSI at End of Year	6.9	8.9	5.8	6.3	9%
Avg DOM	139	92	82	117	43%
Avg List Price	\$978,681	\$1,016,301	\$1,120,146	\$1,246,015	11%
Avg Sale Price	\$928,504	\$978,658	\$1,087,720	\$1,194,149	10%
Median Sale Price	\$535,000	\$602,500	\$675,000	\$725,000	7%
Avg LP/Sq. Ft.	\$473	\$528	\$566	\$629	11%
Avg SP/Sq. Ft.	\$449	\$508	\$549	\$604	10%
Avg SP/OLP	94.87%	96.30%	97.11%	95.84%	-1%
Highest Sold Price	\$6,299,000	\$7,595,250	\$5,350,000	\$6,439,689	20%
Lowest Sold Price	\$49,400	\$82,000	\$70,000	\$86,000	23%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	57	37	34	38	12%
Sold Dollar Volume	\$58,584,927	\$51,576,870	\$45,408,405	\$58,792,875	29%
For Sale at End of Year	52	58	66	38	-42%
Avg MSI at End of Year	17.3	29.0	33.0	12.7	-62%
Avg DOM	323	212	154	360	134%
Avg List Price	\$1,110,120	\$1,450,635	\$1,431,641	\$1,671,655	17%
Avg Sale Price	\$1,027,806	\$1,393,969	\$1,335,541	\$1,547,181	16%
Median Sale Price	\$775,000	\$1,100,000	\$1,000,000	\$1,547,500	55%
Avg SP/OLP	92.59%	96.09%	93.29%	92.55%	-1%
Highest Sold Price	\$3,400,000	\$3,800,000	\$4,510,000	\$3,700,000	-18%
Lowest Sold Price	\$226,915	\$379,500	\$525,000	\$507,500	-3%

Source: PCMLS 2014-2017. This material is based upon information that we consider reliable, but because it has been supplied by third parties, we cannot represent that it is accurate or complete, including price, or withdrawal without notice; square footage is an estimate only. ©MMXVIII Sotheby's International Realty Affiliates, Inc. All Rights Reserved. Sotheby's International Realty® is a licensed trademark to Sotheby's International Realty Affiliates, Inc. An Equal Opportunity Company.





# PARK CITY - 84098

The statistics below show sold data for the past 4 years for the Park City MLS Areas 10-21 with a year-over-year percentage comparing 2017 to 2016. All of the numbers in these charts are Closed Transactions. Ask a Summit Sotheby's International Realty REALTOR® for help interpreting these charts.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	331	339	351	371	6%
Sold Dollar Volume	\$350,320,273	\$436,347,673	\$458,882,803	\$476,630,549	4%
For Sale at End of Year	193	208	195	145	-26%
Avg MSI at End of Year	10.2	8.3	10.8	6.3	-42%
Avg DOM	112	99	95	83	-13%
Avg List Price	\$1,120,996	\$1,336,711	\$1,365,470	\$1,334,952	-2%
Avg Sale Price	\$1,058,369	\$1,287,161	\$1,307,358	\$1,284,718	-2%
Median Sale Price	\$775,000	\$885,000	\$959,000	\$990,000	3%
Avg LP/Sq. Ft.	\$272	\$303	\$316	\$324	3%
Avg SP/Sq. Ft.	\$261	\$295	\$306	\$314	3%
Avg SP/OLP	94.41%	96.29%	95.74%	96.24%	1%
Highest Sold Price	\$7,930,000	\$12,750,000	\$6,300,000	\$6,500,000	3%
Lowest Sold Price	\$290,000	\$325,000	\$373,355	\$356,000	-5%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	264	362	308	309	0%
Sold Dollar Volume	\$105,177,659	\$160,731,872	\$172,393,566	\$181,046,210	5%
For Sale at End of Year	132	140	158	120	-24%
Avg MSI at End of Year	4.9	4.7	6.1	4.4	-28%
Avg DOM	81	69	77	93	21%
Avg List Price	\$409,557	\$448,140	\$578,059	\$599,533	4%
Avg Sale Price	\$398,400	\$444,011	\$559,719	\$585,910	5%
Median Sale Price	\$366,850	\$400,000	\$465,000	\$500,000	8%
Avg LP/Sq. Ft.	\$304	\$328	\$385	\$400	4%
Avg SP/Sq. Ft.	\$295	\$323	\$372	\$390	5%
Avg SP/OLP	97.28%	99.08%	96.83%	97.73%	1%
Highest Sold Price	\$1,950,000	\$2,302,919	\$3,525,000	\$3,250,000	-8%
Lowest Sold Price	\$93,500	\$90,000	\$82,000	\$172,000	110%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	150	157	141	138	-2%
Sold Dollar Volume	\$64,238,385	\$66,154,631	\$84,715,306	\$68,082,205	-20%
For Sale at End of Year	176	188	173	139	-20%
Avg MSI at End of Year	17.6	11.8	11.5	17.4	51%
Avg DOM	197	138	148	174	18%
Avg List Price	\$457,038	\$463,486	\$627,577	\$532,293	-15%
Avg Sale Price	\$428,256	\$421,367	\$600,818	\$493,349	-18%
Median Sale Price	\$270,000	\$320,000	\$430,000	\$391,500	-9%
Avg SP/OLP	93.70%	90.91%	95.74%	92.68%	-3%
Highest Sold Price	\$3,700,000	\$4,400,000	\$9,500,000	\$4,000,000	-58%
Lowest Sold Price	\$39,500	\$62,000	\$31,000	\$50,550	63%

Source: PCMLS 2014-2017. This material is based upon information that we consider reliable, but because it has been supplied by third parties, we cannot represent that it is accurate or complete, including price, or withdrawal without notice; square footage is an estimate only. ©MMXVIII Sotheby's International Realty Affiliates, Inc. All Rights Reserved. Sotheby's International Realty® is a licensed trademark to Sotheby's International Realty Affiliates, Inc. An Equal Opportunity Company.



# AERIE

The Aerie is a great neighborhood centrally located on the mountain between Old Town, Lower Deer Valley® Resort and Prospector Square. Elevated about 500 vertical feet above the town of Park City, the Aerie offers incredible views of the three area ski resorts, luxury homes and the April Mountain subdivision.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	5	4	7	3	-57%
Sold Dollar Volume	\$9,430,000	\$11,429,999	\$16,077,775	\$5,722,500	-64%
For Sale at End of Year	6	9	7	4	-43%
Avg MSI at End of Year	0.0	0.0	0.0	0.0	0%
Avg DOM	260	307	104	285	174%
Avg List Price	\$2,000,800	\$3,195,000	\$2,487,464	\$2,080,000	-16%
Avg Sale Price	\$1,886,000	\$2,857,500	\$2,296,825	\$1,907,500	-17%
Median Sale Price	\$1,825,000	\$2,512,500	\$1,895,275	\$1,800,000	-5%
Avg LP/Sq. Ft.	\$368	\$476	\$450	\$423	-6%
Avg SP/Sq. Ft.	\$345	\$426	\$415	\$387	-7%
Avg SP/OLP	94.26%	89.44%	92.34%	91.71%	-1%
Highest Sold Price	\$2,800,000	\$4,750,000	\$3,680,000	\$2,572,500	-30%
Lowest Sold Price	\$1,375,000	\$1,655,000	\$1,430,000	\$1,350,000	-6%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	4	2	1	1	0%
Sold Dollar Volume	\$6,060,000	\$3,290,000	\$1,706,000	\$1,600,000	-6%
For Sale at End of Year	2	4	3	1	-67%
Avg MSI at End of Year	0.0	0.0	0.0	0.0	0%
Avg DOM	192	70	87	202	132%
Avg List Price	\$1,550,000	\$1,785,000	\$1,748,000	\$1,699,000	-3%
Avg Sale Price	\$1,515,000	\$1,645,000	\$1,706,000	\$1,600,000	-6%
Median Sale Price	\$1,510,000	\$1,645,000	\$1,706,000	\$1,600,000	-6%
Avg LP/Sq. Ft.	\$454	\$565	\$511	\$471	-8%
Avg SP/Sq. Ft.	\$444	\$522	\$499	\$443	-11%
Avg SP/OLP	97.74%	92.16%	97.60%	94.17%	-4%
Highest Sold Price	\$1,790,000	\$1,865,000	\$1,706,000	\$1,600,000	-6%
Lowest Sold Price	\$1,250,000	\$1,425,000	\$1,706,000	\$1,600,000	-6%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	0	2	3	1	-67%
Sold Dollar Volume	\$0	\$1,800,000	\$4,810,000	\$805,000	-83%
For Sale at End of Year	0	3	2	2	0%
Avg MSI at End of Year	0.0	0.0	0.0	2.0	200%
Avg DOM	0	60	79	8	-90%
Avg List Price	\$0	\$924,500	\$1,816,667	\$818,000	-55%
Avg Sale Price	\$0	\$900,000	\$1,603,333	\$805,000	-50%
Median Sale Price	\$0	\$900,000	\$2,100,000	\$805,000	-62%
Avg SP/OLP	0.00%	97.35%	88.26%	98.41%	12%
Highest Sold Price	\$0	\$1,100,000	\$2,100,000	\$805,000	-62%
Lowest Sold Price	\$0	\$700,000	\$610,000	\$805,000	32%

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# DEER CREST

The Deer Crest community of Park City, Utah is a private, gated community resting along the ridgeline and throughout the hillside on the eastern edge of Deer Valley® Resort. The majority of the homes and condos in the Deer Crest neighborhood enjoy ski-in/ski-out access and many overlook the waters of the Jordanelle Reservoir.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	7	5	4	5	25%
Sold Dollar Volume	\$43,580,500	\$31,100,000	\$27,417,757	\$32,475,000	18%
For Sale at End of Year	12	12	13	17	31%
Avg MSI at End of Year	6.0	0.0	0.0	17.0	1700%
Avg DOM	352	183	155	181	17%
Avg List Price	\$7,497,857	\$6,809,000	\$7,409,250	\$7,017,800	-5%
Avg Sale Price	\$6,225,786	\$6,220,000	\$6,854,439	\$6,495,000	-5%
Median Sale Price	\$5,600,000	\$6,300,000	\$7,033,879	\$6,500,000	-8%
Avg LP/Sq. Ft.	\$775	\$781	\$767	\$766	0%
Avg SP/Sq. Ft.	\$652	\$711	\$713	\$709	-1%
Avg SP/OLP	83.03%	91.35%	92.51%	92.55%	0%
Highest Sold Price	\$7,780,500	\$8,500,000	\$8,500,000	\$7,400,000	-13%
Lowest Sold Price	\$4,300,000	\$4,275,000	\$4,850,000	\$5,225,000	8%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	10	6	5	5	0%
Sold Dollar Volume	\$20,951,000	\$17,897,069	\$16,988,629	\$13,010,000	-23%
For Sale at End of Year	18	27	16	8	-50%
Avg MSI at End of Year	9.0	27.0	16.0	0.0	-100%
Avg DOM	107	3	120	428	257%
Avg List Price	\$2,245,500	\$3,050,000	\$3,495,000	\$2,835,000	-19%
Avg Sale Price	\$2,095,100	\$2,982,845	\$3,397,726	\$2,602,000	-23%
Median Sale Price	\$2,307,500	\$2,975,000	\$3,562,500	\$2,675,000	-25%
Avg LP/Sq. Ft.	\$912	\$1,088	\$1,312	\$1,163	-11%
Avg SP/Sq. Ft.	\$840	\$1,054	\$1,267	\$1,079	-15%
Avg SP/OLP	93.30%	97.80%	97.22%	91.78%	-6%
Highest Sold Price	\$3,000,000	\$3,497,069	\$5,035,000	\$3,425,000	-32%
Lowest Sold Price	\$1,050,000	\$2,500,000	\$1,720,000	\$1,660,000	-3%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	6	2	0	3	300%
Sold Dollar Volume	\$5,195,000	\$3,625,000	\$0	\$4,985,000	NA
For Sale at End of Year	9	7	7	3	-57%
Avg MSI at End of Year	0.0	0.0	0.0	0.0	NA
Avg DOM	238	200	0	86	NA
Avg List Price	\$904,167	\$1,997,500	\$0	\$1,816,667	NA
Avg Sale Price	\$865,833	\$1,812,500	\$0	\$1,661,667	NA
Median Sale Price	\$747,500	\$1,812,500	\$0	\$1,100,000	NA
Avg SP/OLP	95.76%	90.74%	0.00%	91.47%	NA
Highest Sold Price	\$1,425,000	\$2,100,000	\$0	\$2,825,000	NA
Lowest Sold Price	\$640,000	\$1,525,000	\$0	\$1,060,000	NA

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# EMPIRE PASS

Empire Pass is the newest ski-in/ski-out real estate community developed in DeerValley® Resort. Empire Pass is located at the top of DeerValley on the slopes of Flagstaff Mountain and Empire Canyon. Developed with the highest levels of service and luxury in mind, the homes, townhomes, and condos for sale add a new enjoyment and access to the DeerValley® Resort lifestyle.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	1	4	3	5	67%
Sold Dollar Volume	\$4,905,000	\$30,377,500	\$21,940,250	\$38,452,750	75%
For Sale at End of Year	14	9	9	8	-11%
Avg MSI at End of Year	0.0	0.0	9.0	0.0	-100%
Avg DOM	754	519	307	413	35%
Avg List Price	\$4,900,000	\$7,985,000	\$7,698,333	\$8,507,000	11%
Avg Sale Price	\$4,905,000	\$7,594,375	\$7,313,417	\$7,690,550	5%
Median Sale Price	\$4,905,000	\$6,982,500	\$8,075,000	\$6,080,000	-25%
Avg LP/Sq. Ft.	\$974	\$1,117	\$962	\$1,144	19%
Avg SP/Sq. Ft.	\$975	\$1,063	\$914	\$1,046	14%
Avg SP/OLP	100.10%	95.11%	95.00%	90.40%	-5%
Highest Sold Price	\$4,905,000	\$11,162,500	\$8,455,000	\$11,400,000	35%
Lowest Sold Price	\$4,905,000	\$5,250,000	\$5,410,250	\$5,172,750	-4%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	37	28	19	25	32%
Sold Dollar Volume	\$113,287,700	\$92,418,250	\$55,308,000	\$70,345,250	27%
For Sale at End of Year	61	51	67	28	-58%
Avg MSI at End of Year	30.5	25.5	67.0	28.0	-58%
Avg DOM	140	118	118	208	76%
Avg List Price	\$3,306,351	\$3,433,321	\$3,040,579	\$3,000,324	-1%
Avg Sale Price	\$3,061,830	\$3,300,652	\$2,910,947	\$2,813,810	-3%
Median Sale Price	\$2,800,000	\$3,090,000	\$2,560,250	\$2,680,000	5%
Avg LP/Sq. Ft.	\$1,203	\$1,321	\$1,158	\$1,230	6%
Avg SP/Sq. Ft.	\$1,110	\$1,273	\$1,106	\$1,152	4%
Avg SP/OLP	92.60%	96.14%	95.74%	93.78%	-2%
Highest Sold Price	\$6,299,000	\$7,595,250	\$5,350,000	\$5,200,000	-3%
Lowest Sold Price	\$1,500,000	\$1,420,000	\$1,300,000	\$1,325,000	2%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	1	1	0	2	NA
Sold Dollar Volume	\$3,400,000	\$3,795,250	\$0	\$6,550,000	NA
For Sale at End of Year	4	2	6	5	-17%
Avg MSI at End of Year	0.0	0.0	0.0	0.0	NA
Avg DOM	79	124	0	277	NA
Avg List Price	\$3,850,000	\$3,995,000	\$0	\$3,725,000	NA
Avg Sale Price	\$3,400,000	\$3,795,250	\$0	\$3,275,000	NA
Median Sale Price	\$3,400,000	\$3,795,250	\$0	\$3,275,000	NA
Avg SP/OLP	88.31%	95.00%	0.00%	87.92%	NA
Highest Sold Price	\$3,400,000	\$3,795,250	\$0	\$3,700,000	NA
Lowest Sold Price	\$3,400,000	\$3,795,250	\$0	\$2,850,000	NA

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# GLENWILD – SILVERCREEK

This private, gated golf community is situated within the Silver Creek area and features luxurious homes with tremendous views of all three local ski areas plus a fabulous golf course and clubhouse. Glenwild is conveniently located close to the Kimball Junction commercial area with direct access to I-80 and is only 30 minutes to the Salt Lake International Airport.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	22	39	30	34	13%
Sold Dollar Volume	\$32,842,500	\$59,925,214	\$52,479,000	\$45,768,878	-13%
For Sale at End of Year	36	35	26	27	4%
Avg MSI at End of Year	36.0	17.5	8.7	9.0	3%
Avg DOM	217	135	148	127	-14%
Avg List Price	\$1,615,480	\$1,650,105	\$1,866,160	\$1,443,788	-23%
Avg Sale Price	\$1,492,841	\$1,536,544	\$1,749,300	\$1,346,143	-23%
Median Sale Price	\$1,215,000	\$1,225,000	\$1,608,750	\$1,041,100	-35%
Avg LP/Sq. Ft.	\$344	\$310	\$353	\$303	-14%
Avg SP/Sq. Ft.	\$309	\$293	\$332	\$285	-14%
Avg SP/OLP	92.41%	93.12%	93.74%	93.24%	-1%
Highest Sold Price	\$3,262,500	\$3,450,000	\$6,300,000	\$3,215,000	-49%
Lowest Sold Price	\$370,000	\$395,000	\$491,000	\$450,000	-8%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	35	43	31	26	-16%
Sold Dollar Volume	\$17,521,750	\$18,198,790	\$17,128,065	\$15,688,375	-8%
For Sale at End of Year	42	57	38	37	-3%
Avg MSI at End of Year	14.0	8.1	4.8	12.3	156%
Avg DOM	240	143	219	210	-4%
Avg List Price	\$534,637	\$466,229	\$591,687	\$637,865	8%
Avg Sale Price	\$500,621	\$423,228	\$552,518	\$603,399	9%
Median Sale Price	\$371,000	\$435,000	\$497,800	\$587,000	18%
Avg SP/OLP	93.64%	90.78%	93.38%	94.60%	1%
Highest Sold Price	\$3,700,000	\$925,000	\$2,200,000	\$950,000	-57%
Lowest Sold Price	\$65,000	\$100,000	\$249,000	\$350,000	41%



# JEREMY RANCH

Jeremy Ranch is a popular family community situated in the outskirts of Park City. In the center of the neighborhood you find the 18-hole Jeremy Ranch Golf & Country Club. Jeremy Ranch is located near I-15 and makes for an easy commute to Salt Lake City. The 7,327 yard par 72 championship golf course was designed by Arnold Palmer and is as beautiful as it is challenging.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	45	41	52	66	27%
Sold Dollar Volume	\$37,055,971	\$36,532,860	\$52,383,732	\$69,063,198	32%
For Sale at End of Year	16	24	16	11	-31%
Avg MSI at End of Year	4.0	12.0	8.0	2.8	-65%
Avg DOM	82	66	80	64	-20%
Avg List Price	\$853,636	\$918,151	\$1,049,414	\$1,079,891	3%
Avg Sale Price	\$823,466	\$891,045	\$1,007,379	\$1,046,412	4%
Median Sale Price	\$712,500	\$874,000	\$921,500	\$963,750	5%
Avg LP/Sq. Ft.	\$208	\$208	\$227	\$236	4%
Avg SP/Sq. Ft.	\$201	\$202	\$219	\$229	5%
Avg SP/OLP	96.47%	97.05%	95.99%	96.90%	1%
Highest Sold Price	\$2,222,500	\$2,410,000	\$2,300,000	\$2,650,000	15%
Lowest Sold Price	\$426,000	\$514,300	\$522,000	\$539,006	0.03

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	14	19	6	16	167%
Sold Dollar Volume	\$7,044,321	\$11,255,550	\$3,873,000	\$9,367,000	142%
For Sale at End of Year	2	2	2	0	-100%
Avg MSI at End of Year	0.7	1.0	0.0	0.0	0%
Avg DOM	58	38	95	51	-46%
Avg List Price	\$516,993	\$599,563	\$649,500	\$595,288	-8%
Avg Sale Price	\$503,166	\$592,397	\$645,500	\$585,438	-9%
Median Sale Price	\$500,000	\$574,000	\$612,000	\$617,200	1%
Avg LP/Sq. Ft.	\$207	\$232	\$248	\$263	6%
Avg SP/Sq. Ft.	\$202	\$230	\$247	\$258	4%
Avg SP/OLP	97.33%	98.80%	99.38%	98.35%	-1%
Highest Sold Price	\$625,000	\$830,000	\$835,000	\$665,000	-20%
Lowest Sold Price	\$435,000	\$460,750	\$569,000	\$315,000	-45%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	13	14	6	7	17%
Sold Dollar Volume	\$5,302,400	\$4,211,900	\$2,030,000	\$2,502,280	23%
For Sale at End of Year	11	10	9	5	-44%
Avg MSI at End of Year	0.0	10.0	0.0	0.0	0%
Avg DOM	119	174	90	110	22%
Avg List Price	\$441,531	\$311,261	\$353,167	\$368,857	4%
Avg Sale Price	\$407,877	\$300,850	\$338,333	\$357,469	6%
Median Sale Price	\$300,000	\$278,500	\$362,500	\$350,000	-3%
Avg SP/OLP	92.38%	96.66%	95.80%	96.91%	1%
Highest Sold Price	\$1,900,000	\$482,500	\$430,000	\$480,150	12%
Lowest Sold Price	\$120,000	\$190,000	\$250,000	\$242,500	-0.03

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# JORDANELLE

The Jordanelle neighborhood is named after the reservoir it surrounds. It features single family homes, condos and vacant land with views of the lake or Deer Crest are stunning. This location is convenient to shopping, hiking, biking, services and entertainment in Park City, Heber City and Kamas.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	20	37	35	58	66%
Sold Dollar Volume	\$18,678,615	\$40,373,272	\$46,077,236	\$82,951,051	80%
For Sale at End of Year	36	26	34	24	-29%
Avg MSI at End of Year	18.0	8.7	17.0	2.4	-86%
Avg DOM	205	120	98	76	-22%
Avg List Price	\$988,195	\$1,112,554	\$1,300,597	\$1,436,041	10%
Avg Sale Price	\$933,931	\$1,091,170	\$1,316,492	\$1,430,191	9%
Median Sale Price	\$795,382	\$900,000	\$1,417,674	\$1,551,570	9%
Avg LP/Sq. Ft.	\$240	\$283	\$391	\$419	7%
Avg SP/Sq. Ft.	\$229	\$282	\$396	\$419	6%
Avg SP/OLP	94.51%	98.08%	101.22%	99.59%	-2%
Highest Sold Price	\$1,850,000	\$3,000,000	\$3,150,000	\$3,150,000	0%
Lowest Sold Price	\$383,000	\$481,500	\$405,000	\$530,000	31%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	124	135	174	177	2%
Sold Dollar Volume	\$49,901,959	\$53,309,181	\$79,659,184	\$84,403,614	6%
For Sale at End of Year	52	55	50	49	-2%
Avg MSI at End of Year	4.7	11.0	4.5	4.9	9%
Avg DOM	154	164	68	71	4%
Avg List Price	\$398,615	\$390,466	\$451,913	\$473,168	5%
Avg Sale Price	\$402,435	\$394,883	\$457,811	\$476,857	4%
Median Sale Price	\$408,385	\$374,000	\$479,347	\$487,052	2%
Avg LP/Sq. Ft.	\$195	\$220	\$233	\$253	9%
Avg SP/Sq. Ft.	\$196	\$222	\$235	\$255	9%
Avg SP/OLP	100.96%	101.13%	101.31%	100.78%	-1%
Highest Sold Price	\$815,000	\$850,000	\$850,000	\$780,000	-8%
Lowest Sold Price	\$131,000	\$128,000	\$94,500	\$170,000	80%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	36	69	78	96	23%
Sold Dollar Volume	\$10,336,500	\$23,385,700	\$34,812,800	\$47,591,600	37%
For Sale at End of Year	104	87	107	91	-15%
Avg MSI at End of Year	20.8	29.0	13.4	15.2	13%
Avg DOM	198	154	112	111	-1%
Avg List Price	\$322,314	\$358,297	\$463,871	\$520,750	12%
Avg Sale Price	\$287,125	\$338,923	\$446,318	\$495,746	11%
Median Sale Price	\$190,000	\$250,000	\$382,500	\$450,000	18%
Avg SP/OLP	89.08%	94.59%	96.22%	95.20%	-1%
Highest Sold Price	\$1,325,000	\$900,000	\$1,875,000	\$2,130,000	14%
Lowest Sold Price	\$15,000	\$75,000	\$115,000	\$132,500	15%

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# KIMBALL JUNCTION

Kimball Junction offers charming single family homes for sale, comfortable condominiums and a constantly growing number of amenities, including free outdoor music every Thursday at Newpark during the summer.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	19	11	16	12	-25%
Sold Dollar Volume	\$9,577,959	\$5,509,500	\$9,005,000	\$6,705,875	-26%
For Sale at End of Year	1	1	3	0	-100%
Avg MSI at End of Year	1.0	1.0	3.0	0.0	-100%
Avg DOM	118	38	36	46	28%
Avg List Price	\$513,147	\$511,700	\$575,431	\$569,375	-1%
Avg Sale Price	\$504,103	\$500,864	\$562,813	\$558,823	-1%
Median Sale Price	\$493,050	\$495,000	\$553,000	\$570,000	3%
Avg LP/Sq. Ft.	\$279	\$313	\$328	\$333	2%
Avg SP/Sq. Ft.	\$274	\$308	\$320	\$327	2%
Avg SP/OLP	98.24%	97.88%	97.81%	98.15%	0%
Highest Sold Price	\$630,000	\$569,000	\$660,000	\$599,645	-9%
Lowest Sold Price	\$402,000	\$449,000	\$455,000	\$495,000	9%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	68	135	80	83	4%
Sold Dollar Volume	\$17,117,756	\$47,050,925	\$27,061,258	\$32,813,990	21%
For Sale at End of Year	27	20	17	7	-59%
Avg MSI at End of Year	3.0	2.5	1.5	2.3	53%
Avg DOM	77	45	56	49	-13%
Avg List Price	\$260,374	\$349,559	\$346,491	\$403,671	17%
Avg Sale Price	\$251,732	\$348,525	\$338,266	\$395,349	17%
Median Sale Price	\$224,500	\$375,000	\$311,000	\$414,000	33%
Avg LP/Sq. Ft.	\$245	\$299	\$310	\$341	10%
Avg SP/Sq. Ft.	\$236	\$298	\$302	\$334	11%
Avg SP/OLP	96.68%	99.70%	97.63%	97.94%	0%
Highest Sold Price	\$470,000	\$630,000	\$562,000	\$600,000	7%
Lowest Sold Price	\$107,500	\$112,500	\$129,250	\$172,000	0.33



# LOWER DEER VALLEY<sup>®</sup> RESORT

Deer Valley<sup>®</sup> Ski Resort is consistently rated as one of the best ski resorts in the U.S. by readers of ski magazines. The neighborhood at the base of the ski area is called Snow Park, after the early ski resort that preceded Deer Valley<sup>®</sup> Resort. The Snow Park area offers a variety of condos, home sites and single family homes.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	13	11	22	17	-23%
Sold Dollar Volume	\$24,485,000	\$21,675,000	\$47,689,472	\$41,593,520	-13%
For Sale at End of Year	12	15	13	17	31%
Avg MSI at End of Year	4.0	0.0	0.0	17.0	1700%
Avg DOM	139	129	93	140	51%
Avg List Price	\$2,019,462	\$2,113,455	\$2,268,874	\$2,628,824	16%
Avg Sale Price	\$1,883,462	\$1,970,455	\$2,167,703	\$2,446,678	13%
Median Sale Price	\$1,855,000	\$1,900,000	\$2,183,750	\$2,350,000	8%
Avg LP/Sq. Ft.	\$374	\$399	\$404	\$439	9%
Avg SP/Sq. Ft.	\$349	\$372	\$389	\$409	5%
Avg SP/OLP	93.27%	93.23%	95.54%	93.07%	-3%
Highest Sold Price	\$2,875,000	\$2,800,000	\$3,904,000	\$3,837,500	-2%
Lowest Sold Price	\$1,300,000	\$1,090,000	\$1,001,000	\$1,350,000	35%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	51	64	40	46	15%
Sold Dollar Volume	\$37,641,824	\$55,395,050	\$43,307,000	\$49,035,500	13%
For Sale at End of Year	45	39	39	22	-44%
Avg MSI at End of Year	5.6	9.8	13.0	7.3	-44%
Avg DOM	217	118	110	110	0%
Avg List Price	\$772,429	\$904,962	\$1,153,498	\$1,111,648	-4%
Avg Sale Price	\$738,075	\$865,548	\$1,082,675	\$1,065,989	-2%
Median Sale Price	\$712,500	\$780,000	\$831,250	\$850,000	2%
Avg LP/Sq. Ft.	\$389	\$463	\$495	\$523	6%
Avg SP/Sq. Ft.	\$372	\$442	\$468	\$506	8%
Avg SP/OLP	95.55%	95.64%	93.86%	95.89%	2%
Highest Sold Price	\$1,325,000	\$2,500,000	\$3,800,000	\$3,632,000	-4%
Lowest Sold Price	\$350,000	\$375,000	\$500,000	\$354,000	-29%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	4	8	5	6	20%
Sold Dollar Volume	\$1,543,428	\$5,236,620	\$3,508,000	\$3,991,750	14%
For Sale at End of Year	13	5	4	1	-75%
Avg MSI at End of Year	0.0	0.0	0.0	0.0	0%
Avg DOM	440	440	147	650	342%
Avg List Price	\$441,000	\$686,188	\$764,600	\$691,500	-10%
Avg Sale Price	\$385,857	\$654,578	\$701,600	\$665,292	-5%
Median Sale Price	\$360,000	\$572,000	\$680,000	\$700,000	3%
Avg SP/OLP	87.50%	95.39%	91.76%	96.21%	5%
Highest Sold Price	\$523,428	\$1,100,000	\$950,000	\$805,000	-15%
Lowest Sold Price	\$300,000	\$379,500	\$580,000	\$529,250	-9%

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# UPPER DEER VALLEY® RESORT

The Silver Lake community is the site of many single family subdivisions and condominium lodges. The most desirable homes and town homes offer direct ski access. Many other homes are just a short walk from access trails. Perched above Silver Lake Village is the prestigious gated Bald Eagle community.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	10	12	11	11	0%
Sold Dollar Volume	\$54,827,500	\$58,517,031	\$69,643,254	\$48,964,628	-30%
For Sale at End of Year	30	29	32	28	-13%
Avg MSI at End of Year	0.0	9.7	32.0	28.0	-13%
Avg DOM	166	130	199	184	-8%
Avg List Price	\$6,439,500	\$5,070,333	\$6,866,273	\$4,632,000	-33%
Avg Sale Price	\$5,482,750	\$4,876,419	\$6,331,205	\$4,451,330	-30%
Median Sale Price	\$3,900,000	\$3,466,875	\$7,700,000	\$3,500,000	-55%
Avg LP/Sq. Ft.	\$775	\$750	\$937	\$709	-24%
Avg SP/Sq. Ft.	\$692	\$723	\$882	\$684	-22%
Avg SP/OLP	85.14%	96.18%	92.21%	96.10%	4%
Highest Sold Price	\$12,500,000	\$12,345,250	\$11,500,000	\$8,019,500	-30%
Lowest Sold Price	\$2,086,500	\$2,185,000	\$2,690,000	\$2,160,000	-20%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	22	27	42	46	10%
Sold Dollar Volume	\$36,033,550	\$36,777,203	\$98,721,057	\$115,197,805	17%
For Sale at End of Year	58	42	39	40	3%
Avg MSI at End of Year	58.0	14.0	2.1	13.3	533%
Avg DOM	217	159	98	197	101%
Avg List Price	\$1,710,182	\$1,436,289	\$2,369,560	\$2,572,999	9%
Avg Sale Price	\$1,637,889	\$1,362,119	\$2,350,501	\$2,504,300	7%
Median Sale Price	\$1,523,750	\$995,000	\$2,110,000	\$1,686,375	-20%
Avg LP/Sq. Ft.	\$561	\$617	\$805	\$877	9%
Avg SP/Sq. Ft.	\$537	\$585	\$797	\$848	6%
Avg SP/OLP	95.77%	94.84%	99.20%	97.33%	-2%
Highest Sold Price	\$3,562,500	\$3,125,000	\$5,100,000	\$6,439,689	26%
Lowest Sold Price	\$725,000	\$645,000	\$625,000	\$615,000	-2%





# OLD TOWN

Old Town is listed on the National Register of Historic Places for its well preserved and renovated Main Street. As a result of historical preservation, Old Town has retained its small, old-western mining town charm. This area is situated between Park City Mountain Resort and Deer Valley® Resort.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	58	53	45	57	27%
Sold Dollar Volume	\$75,419,896	\$81,552,499	\$73,073,206	\$109,367,400	50%
For Sale at End of Year	35	52	52	43	-17%
Avg MSI at End of Year	5.0	13.0	6.5	10.8	66%
Avg DOM	104	95	123	117	-5%
Avg List Price	\$1,346,041	\$1,622,132	\$1,735,131	\$2,028,182	17%
Avg Sale Price	\$1,300,343	\$1,538,726	\$1,623,849	\$1,918,726	18%
Median Sale Price	\$1,240,000	\$1,325,000	\$1,475,000	\$1,550,000	5%
Avg LP/Sq. Ft.	\$557	\$665	\$737	\$782	6%
Avg SP/Sq. Ft.	\$536	\$632	\$689	\$741	8%
Avg SP/OLP	96.61%	94.86%	93.59%	94.60%	1%
Highest Sold Price	\$4,200,000	\$4,000,000	\$3,299,607	\$6,000,000	82%
Lowest Sold Price	\$428,000	\$365,000	\$680,000	\$715,000	5%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	167	109	118	140	19%
Sold Dollar Volume	\$86,642,274	\$71,194,207	\$84,720,907	\$120,423,691	42%
For Sale at End of Year	52	63	83	55	-34%
Avg MSI at End of Year	3.7	5.7	6.4	3.9	-39%
Avg DOM	136	77	69	100	45%
Avg List Price	\$541,213	\$673,725	\$739,487	\$899,856	22%
Avg Sale Price	\$518,816	\$653,158	\$717,974	\$860,169	20%
Median Sale Price	\$390,000	\$449,900	\$567,500	\$562,400	-1%
Avg LP/Sq. Ft.	\$388	\$483	\$536	\$596	11%
Avg SP/Sq. Ft.	\$373	\$469	\$521	\$573	10%
Avg SP/OLP	95.86%	96.95%	97.09%	95.59%	-2%
Highest Sold Price	\$2,350,000	\$3,532,800	\$3,324,905	\$5,000,000	50%
Lowest Sold Price	\$112,750	\$139,000	\$193,000	\$185,000	-4%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	13	9	5	5	0%
Sold Dollar Volume	\$9,829,999	\$7,430,000	\$4,175,000	\$5,339,000	28%
For Sale at End of Year	2	9	13	7	-46%
Avg MSI at End of Year	0.7	9.0	0.0	7.0	700%
Avg DOM	200	31	136	205	51%
Avg List Price	\$821,846	\$863,333	\$912,600	\$1,185,800	30%
Avg Sale Price	\$756,154	\$825,556	\$835,000	\$1,067,800	28%
Median Sale Price	\$425,000	\$600,000	\$900,000	\$980,000	9%
Avg SP/OLP	92.01%	95.62%	91.50%	90.05%	-2%
Highest Sold Price	\$2,500,000	\$1,775,000	\$1,100,000	\$1,725,000	57%
Lowest Sold Price	\$226,915	\$500,000	\$525,000	\$749,000	43%

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# PARK MEADOWS

Park Meadows is located in town and is the largest community in the Park City limits. Much of the area has ski resort views of Park City and Deer Valley and contains many luxury homes throughout the community and golf course. It is popular for its "in-town" location as it is close to everything but also far enough away for a perfect family home or mountain vacation property.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	56	49	42	41	-2%
Sold Dollar Volume	\$92,433,105	\$84,665,981	\$81,711,250	\$79,634,465	-3%
For Sale at End of Year	30	20	20	21	5%
Avg MSI at End of Year	10.0	10.0	6.7	10.5	57%
Avg DOM	160	91	97	72	-26%
Avg List Price	\$1,740,324	\$1,811,743	\$2,040,508	\$2,041,505	0%
Avg Sale Price	\$1,650,591	\$1,727,877	\$1,945,506	\$1,942,304	0%
Median Sale Price	\$1,300,000	\$1,439,000	\$1,594,500	\$1,800,000	13%
Avg LP/Sq. Ft.	\$358	\$382	\$423	\$466	10%
Avg SP/Sq. Ft.	\$342	\$366	\$404	\$445	10%
Avg SP/OLP	94.84%	95.37%	95.34%	95.14%	0%
Highest Sold Price	\$5,100,000	\$5,367,500	\$5,700,000	\$5,323,400	-7%
Lowest Sold Price	\$617,500	\$625,000	\$712,500	\$775,000	9%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	46	39	29	30	3%
Sold Dollar Volume	\$43,371,344	\$32,705,725	\$26,668,090	\$29,878,000	12%
For Sale at End of Year	13	5	4	4	0%
Avg MSI at End of Year	4.3	2.5	1.0	2.0	100%
Avg DOM	56	65	82	42	-49%
Avg List Price	\$962,961	\$864,482	\$945,836	\$1,020,833	8%
Avg Sale Price	\$942,855	\$838,608	\$919,589	\$995,933	8%
Median Sale Price	\$768,750	\$585,000	\$565,500	\$1,050,000	86%
Avg LP/Sq. Ft.	\$351	\$360	\$369	\$407	10%
Avg SP/Sq. Ft.	\$342	\$349	\$361	\$397	10%
Avg SP/OLP	97.91%	97.01%	97.23%	97.56%	0%
Highest Sold Price	\$2,279,000	\$2,285,000	\$2,690,000	\$2,160,000	-20%
Lowest Sold Price	\$315,000	\$335,000	\$290,000	\$309,000	0.07

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	8	3	5	4	-20%
Sold Dollar Volume	\$6,488,000	\$2,837,500	\$3,192,000	\$3,089,625	-3%
For Sale at End of Year	4	6	6	4	-33%
Avg MSI at End of Year	0.0	0.0	6.0	0.0	-100%
Avg DOM	127	295	141	118	-16%
Avg List Price	\$845,613	\$1,016,667	\$689,780	\$842,000	22%
Avg Sale Price	\$811,000	\$945,833	\$638,400	\$772,406	21%
Median Sale Price	\$816,500	\$970,000	\$667,000	\$674,500	1%
Avg SP/OLP	95.91%	93.03%	92.55%	91.73%	-1%
Highest Sold Price	\$1,225,000	\$1,060,000	\$750,000	\$1,140,625	52%
Lowest Sold Price	\$400,000	\$807,500	\$525,000	\$600,000	14%

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# PINEBROOK

Pinebrook is another great family neighborhood for full-time residents. You are a little further away from downtown Park City but you do not have to miss out on much. Shopping and entertainment are close by and the Pinebrook area has its own private trail system for great hiking and biking near your home. It offers an easy commute to Salt Lake City.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	37	48	44	44	0%
Sold Dollar Volume	\$27,614,000	\$38,186,069	\$40,443,874	\$44,537,980	10%
For Sale at End of Year	15	10	14	10	-29%
Avg MSI at End of Year	7.5	3.3	14.0	3.3	-76%
Avg DOM	98	71	50	57	14%
Avg List Price	\$768,834	\$825,202	\$946,277	\$1,040,897	10%
Avg Sale Price	\$746,324	\$795,543	\$919,179	\$1,012,227	10%
Median Sale Price	\$746,000	\$733,750	\$900,000	\$965,000	7%
Avg LP/Sq. Ft.	\$195	\$205	\$237	\$238	0%
Avg SP/Sq. Ft.	\$190	\$198	\$231	\$231	0%
Avg SP/OLP	97.07%	96.41%	97.14%	97.25%	0%
Highest Sold Price	\$1,220,000	\$1,545,000	\$1,950,000	\$1,975,000	1%
Lowest Sold Price	\$390,000	\$432,000	\$449,789	\$545,000	21%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	58	54	63	50	-21%
Sold Dollar Volume	\$21,836,981	\$21,596,801	\$27,207,339	\$25,003,150	-8%
For Sale at End of Year	7	10	11	1	-91%
Avg MSI at End of Year	3.5	2.5	2.2	0.5	-77%
Avg DOM	53	53	40	44	10%
Avg List Price	\$382,817	\$404,297	\$438,565	\$505,796	15%
Avg Sale Price	\$376,500	\$399,941	\$431,863	\$500,063	16%
Median Sale Price	\$387,500	\$415,633	\$437,000	\$482,500	10%
Avg LP/Sq. Ft.	\$233	\$259	\$277	\$290	5%
Avg SP/Sq. Ft.	\$229	\$256	\$273	\$287	5%
Avg SP/OLP	98.35%	98.92%	98.47%	98.87%	0%
Highest Sold Price	\$589,000	\$595,000	\$647,000	\$730,950	13%
Lowest Sold Price	\$175,000	\$241,500	\$199,000	\$249,500	25%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	10	10	4	8	100%
Sold Dollar Volume	\$1,831,800	\$2,329,500	\$786,500	\$2,202,500	180%
For Sale at End of Year	16	7	9	5	-44%
Avg MSI at End of Year	16.0	0.0	9.0	0.0	-100%
Avg DOM	324	147	281	385	37%
Avg List Price	\$197,030	\$247,500	\$212,175	\$294,750	39%
Avg Sale Price	\$183,180	\$232,950	\$196,625	\$275,313	40%
Median Sale Price	\$158,950	\$221,500	\$191,000	\$283,000	48%
Avg SP/OLP	92.97%	94.12%	92.67%	93.41%	1%
Highest Sold Price	\$330,000	\$374,500	\$260,000	\$406,000	56%
Lowest Sold Price	\$119,000	\$142,000	\$144,500	\$161,500	12%

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# PROMONTORY

Promontory is one of Park City real estate's premier golf communities. It offers world-class recreation, championship golf courses as well as skiing, horseback riding and fishing nearby. Promontory also offers equestrian, spa and fitness facilities and services. Promontory opened its club house "The Shed" with activities for the entire family.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	44	60	66	79	20%
Sold Dollar Volume	\$74,620,803	\$114,951,881	\$139,544,251	\$159,779,054	15%
For Sale at End of Year	74	72	73	68	-7%
Avg MSI at End of Year	24.7	10.3	12.2	9.7	-20%
Avg DOM	266	231	175	144	-18%
Avg List Price	\$1,765,239	\$1,955,163	\$2,195,519	\$2,107,757	-4%
Avg Sale Price	\$1,695,927	\$1,915,865	\$2,114,307	\$2,022,520	-4%
Median Sale Price	\$1,582,025	\$1,669,500	\$2,009,325	\$1,725,000	-14%
Avg LP/Sq. Ft.	\$396	\$431	\$431	\$461	7%
Avg SP/Sq. Ft.	\$387	\$427	\$421	\$446	6%
Avg SP/OLP	96.07%	97.99%	96.30%	95.96%	0%
Highest Sold Price	\$3,750,000	\$4,150,000	\$4,400,000	\$6,300,000	43%
Lowest Sold Price	\$825,000	\$850,000	\$882,500	\$940,000	7%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	55	70	74	74	0%
Sold Dollar Volume	\$18,726,650	\$26,905,941	\$31,638,091	\$35,760,650	13%
For Sale at End of Year	81	82	95	70	-26%
Avg MSI at End of Year	27.0	16.4	15.8	17.5	11%
Avg DOM	122	134	98	158	61%
Avg List Price	\$359,642	\$397,883	\$446,048	\$532,207	19%
Avg Sale Price	\$340,485	\$384,371	\$427,542	\$483,252	13%
Median Sale Price	\$290,000	\$299,500	\$396,000	\$361,750	-9%
Avg SP/OLP	94.67%	96.60%	95.85%	90.80%	-5%
Highest Sold Price	\$1,045,000	\$1,210,000	\$1,220,000	\$4,000,000	228%
Lowest Sold Price	\$85,000	\$98,000	\$123,000	\$50,550	-59%





# PROSPECTOR

Prospector is a locals favorite for convenience and affordability. Located on the bus route and close to shopping, schools, movie theaters, the Rail Trail and Prospector Square, Prospector is well known for its Victorian-style architecture and neighborhood park with a pond and playground.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	18	11	9	13	44%
Sold Dollar Volume	\$14,470,726	\$8,306,000	\$8,362,700	\$13,392,520	60%
For Sale at End of Year	0	4	2	3	50%
Avg MSI at End of Year	0.0	4.0	0.0	1.5	150%
Avg DOM	91	49	87	25	-71%
Avg List Price	\$835,272	\$786,405	\$961,778	\$1,063,000	11%
Avg Sale Price	\$803,929	\$755,091	\$929,189	\$1,030,194	11%
Median Sale Price	\$697,500	\$740,000	\$840,000	\$888,520	6%
Avg LP/Sq. Ft.	\$252	\$309	\$286	\$308	8%
Avg SP/Sq. Ft.	\$242	\$297	\$276	\$297	8%
Avg SP/OLP	96.25%	96.02%	96.61%	96.91%	0%
Highest Sold Price	\$1,300,000	\$1,235,000	\$1,350,000	\$2,150,000	59%
Lowest Sold Price	\$521,100	\$467,500	\$675,000	\$450,000	-33%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	40	56	50	50	0%
Sold Dollar Volume	\$7,172,400	\$12,957,300	\$10,561,775	\$10,089,034	-4%
For Sale at End of Year	18	14	16	10	-38%
Avg MSI at End of Year	2.0	3.5	4.0	5.0	25%
Avg DOM	107	77	66	60	-9%
Avg List Price	\$186,406	\$237,241	\$218,349	\$207,338	-5%
Avg Sale Price	\$179,310	\$231,380	\$211,236	\$201,781	-4%
Median Sale Price	\$122,000	\$153,500	\$138,500	\$136,250	-2%
Avg LP/Sq. Ft.	\$254	\$293	\$328	\$364	11%
Avg SP/Sq. Ft.	\$243	\$282	\$316	\$351	11%
Avg SP/OLP	96.19%	97.53%	96.74%	97.32%	1%
Highest Sold Price	\$625,000	\$735,000	\$750,000	\$820,000	9%
Lowest Sold Price	\$49,400	\$82,000	\$70,000	\$86,000	23%



# SILVER SPRINGS

Silver Springs is home for many local residents and is located on next to the Swaner Nature Preserve. It is a peaceful neighborhood with private lakes, tennis courts, basketball courts, volleyball courts, children's playgrounds, and a picnic pavilion.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	44	38	28	29	4%
Sold Dollar Volume	\$34,586,840	\$36,916,750	\$26,370,200	\$29,507,458	12%
For Sale at End of Year	2	7	8	3	-63%
Avg MSI at End of Year	0.7	2.3	4.0	3.0	-25%
Avg DOM	57	27	57	44	-23%
Avg List Price	\$810,077	\$1,000,721	\$964,643	\$1,042,845	8%
Avg Sale Price	\$786,065	\$971,493	\$941,793	\$1,017,499	8%
Median Sale Price	\$769,500	\$960,000	\$897,000	\$950,000	6%
Avg LP/Sq. Ft.	\$286	\$328	\$338	\$349	3%
Avg SP/Sq. Ft.	\$277	\$319	\$330	\$342	4%
Avg SP/OLP	97.04%	97.08%	97.63%	97.57%	0%
Highest Sold Price	\$2,300,000	\$1,300,000	\$1,675,000	\$1,840,000	10%
Lowest Sold Price	\$505,000	\$640,000	\$689,000	\$675,000	-2%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	7	10	9	7	-22%
Sold Dollar Volume	\$2,926,884	\$5,038,300	\$4,925,250	\$3,660,000	-26%
For Sale at End of Year	1	3	0	1	100%
Avg MSI at End of Year	0.0	1.5	0.0	0.0	0%
Avg DOM	58	40	98	12	-88%
Avg List Price	\$425,843	\$517,480	\$561,250	\$530,071	-6%
Avg Sale Price	\$418,126	\$503,830	\$547,250	\$522,857	-4%
Median Sale Price	\$430,000	\$507,250	\$575,000	\$505,000	-12%
Avg LP/Sq. Ft.	\$262	\$253	\$243	\$313	29%
Avg SP/Sq. Ft.	\$258	\$246	\$236	\$309	31%
Avg SP/OLP	98.19%	97.36%	97.51%	98.64%	1%
Highest Sold Price	\$485,000	\$587,800	\$651,000	\$635,000	-2%
Lowest Sold Price	\$328,000	\$421,000	\$400,000	\$460,000	15%



# SUMMIT PARK

Summit Park is tucked on the ridges at the top of Parley's Summit, mountain living that is just minutes to Park City and Salt Lake City. Enjoy golf in the summer months at Jeremy Ranch, East Canyon, or nearby Glenwild as well as entertainment, shopping and dining in Jeremy Ranch and Kimball Junction year-round.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	34	30	35	32	-9%
Sold Dollar Volume	\$16,938,400	\$16,951,749	\$20,912,906	\$20,071,300	-4%
For Sale at End of Year	6	8	9	1	-89%
Avg MSI at End of Year	3.0	2.7	4.5	0.5	-89%
Avg DOM	68	55	56	61	9%
Avg List Price	\$510,115	\$579,230	\$609,091	\$637,842	5%
Avg Sale Price	\$498,188	\$565,058	\$597,512	\$627,228	5%
Median Sale Price	\$480,000	\$554,500	\$617,000	\$612,500	-1%
Avg LP/Sq. Ft.	\$167	\$196	\$207	\$206	0%
Avg SP/Sq. Ft.	\$164	\$192	\$204	\$203	0%
Avg SP/OLP	97.66%	97.55%	98.10%	98.34%	0%
Highest Sold Price	\$839,000	\$885,000	\$801,000	\$865,000	8%
Lowest Sold Price	\$290,000	\$325,000	\$373,355	\$356,000	-5%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	20	8	13	12	-8%
Sold Dollar Volume	\$1,471,000	\$709,000	\$1,551,150	\$1,176,400	-24%
For Sale at End of Year	9	14	8	11	38%
Avg MSI at End of Year	4.5	7.0	0.0	0.0	0%
Avg DOM	235	92	88	109	24%
Avg List Price	\$80,510	\$91,119	\$134,985	\$104,050	-23%
Avg Sale Price	\$73,550	\$88,625	\$119,319	\$98,033	-18%
Median Sale Price	\$72,750	\$68,750	\$82,000	\$77,500	-5%
Avg SP/OLP	91.36%	97.26%	88.39%	94.22%	7%
Highest Sold Price	\$140,000	\$135,000	\$560,000	\$290,000	-48%
Lowest Sold Price	\$39,500	\$62,000	\$31,000	\$62,950	103%



# SUN PEAK - BEAR HOLLOW

Sun Peak/Bear Hollow covers the area around the base of the Olympic Sports Park as well as the neighborhoods around Sun Peak. This area presents a diverse range of housing options, from cozy cottages to high-end homes and close to skiing, biking, and hiking trails throughout the area.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	28	22	16	20	25%
Sold Dollar Volume	\$33,587,250	\$28,973,182	\$16,605,400	\$25,001,024	51%
For Sale at End of Year	6	7	6	7	17%
Avg MSI at End of Year	6.0	7.0	0.0	2.3	230%
Avg DOM	89	46	81	60	-26%
Avg List Price	\$1,251,425	\$1,281,899	\$1,075,062	\$1,305,243	21%
Avg Sale Price	\$1,199,545	\$1,316,963	\$1,037,838	\$1,250,051	20%
Median Sale Price	\$1,020,000	\$782,730	\$929,000	\$929,375	0%
Avg LP/Sq. Ft.	\$273	\$329	\$340	\$354	4%
Avg SP/Sq. Ft.	\$263	\$333	\$329	\$342	4%
Avg SP/OLP	95.85%	102.74%	96.54%	95.77%	-1%
Highest Sold Price	\$3,225,250	\$4,639,103	\$2,375,000	\$3,400,000	43%
Lowest Sold Price	\$560,000	\$619,000	\$695,000	\$715,000	3%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	33	58	39	35	-10%
Sold Dollar Volume	\$18,198,284	\$33,738,582	\$29,511,620	\$30,697,341	4%
For Sale at End of Year	11	15	11	5	-55%
Avg MSI at End of Year	2.8	7.5	5.5	2.5	-55%
Avg DOM	68	75	46	80	74%
Avg List Price	\$556,469	\$570,644	\$776,437	\$885,000	14%
Avg Sale Price	\$551,463	\$581,700	\$756,708	\$877,067	16%
Median Sale Price	\$445,000	\$393,700	\$560,000	\$580,000	4%
Avg LP/Sq. Ft.	\$269	\$295	\$330	\$362	10%
Avg SP/Sq. Ft.	\$264	\$295	\$322	\$356	11%
Avg SP/OLP	99.10%	101.94%	97.46%	99.10%	2%
Highest Sold Price	\$1,950,000	\$2,302,919	\$3,525,000	\$3,250,000	-8%
Lowest Sold Price	\$164,272	\$165,971	\$270,794	\$174,201	-36%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	4	2	2	1	-50%
Sold Dollar Volume	\$2,118,200	\$2,059,000	\$1,492,500	\$590,000	-60%
For Sale at End of Year	1	1	3	3	0%
Avg MSI at End of Year	0.0	0.0	0.0	0.0	0%
Avg DOM	152	22	185	277	50%
Avg List Price	\$548,750	\$1,049,500	\$814,000	\$619,000	-24%
Avg Sale Price	\$529,550	\$1,029,500	\$746,250	\$590,000	-21%
Median Sale Price	\$589,375	\$1,029,500	\$746,250	\$590,000	-21%
Avg SP/OLP	96.50%	98.09%	91.68%	95.32%	4%
Highest Sold Price	\$760,000	\$1,500,000	\$805,000	\$590,000	-27%
Lowest Sold Price	\$179,450	\$559,000	\$687,500	\$590,000	-14%

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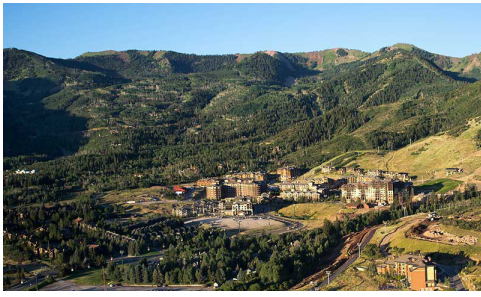




# THAYNES CANYON

The statistics below compare 3rd Quarter 2014 to 2017 for Thaynes Canyon with a year-over-year percentage comparing 2017 to 2016. Thayne's Canyon offers luxury single family homes, condominiums and vacant land to built the home of your dreams. Some homes are zoned equestrian. It is an upscale neighborhood within the Park City limits. Homes are nestled within aspen trees.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	13	11	9	19	111%
Sold Dollar Volume	\$18,746,000	\$21,620,300	\$16,969,905	\$50,661,000	199%
For Sale at End of Year	11	11	17	12	-29%
Avg MSI at End of Year	11.0	0.0	0.0	6.0	600%
Avg DOM	100	113	107	95	-11%
Avg List Price	\$1,575,192	\$2,076,818	\$2,048,633	\$2,794,211	36%
Avg Sale Price	\$1,442,000	\$1,965,482	\$1,885,545	\$2,666,368	41%
Median Sale Price	\$1,250,000	\$1,820,000	\$1,550,000	\$2,130,000	37%
Avg LP/Sq. Ft.	\$479	\$410	\$372	\$472	27%
Avg SP/Sq. Ft.	\$449	\$388	\$340	\$451	33%
Avg SP/OLP	91.54%	94.64%	92.04%	95.42%	4%
Highest Sold Price	\$2,745,000	\$3,550,000	\$5,699,905	\$6,800,000	19%
Lowest Sold Price	\$875,000	\$1,025,000	\$890,000	\$1,150,000	29%



# THE CANYONS

The Canyons offers world-class lodging properties: Waldorf Astoria, Hyatt Escala Lodge, Sundial Lodge, Silverado, Westgate, Grand Summit and Fairway Springs Villas. Residents of The Colony enjoy exclusive ski-in/ski-out privileges to the Canyons five-star year-round resort.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	10	9	23	26	13%
Sold Dollar Volume	\$53,343,770	\$68,522,500	\$140,102,650	\$107,062,846	-24%
For Sale at End of Year	30	32	34	20	-41%
Avg MSI at End of Year	0.0	0.0	17.0	20.0	18%
Avg DOM	123	209	117	178	52%
Avg List Price	\$5,514,800	\$8,227,111	\$6,678,478	\$4,540,962	-32%
Avg Sale Price	\$5,334,377	\$7,613,611	\$6,091,420	\$4,117,802	-32%
Median Sale Price	\$5,507,489	\$5,350,000	\$5,890,000	\$4,042,500	-31%
Avg LP/Sq. Ft.	\$671	\$688	\$737	\$677	-8%
Avg SP/Sq. Ft.	\$655	\$639	\$680	\$627	-8%
Avg SP/OLP	96.73%	92.54%	91.21%	90.68%	-1%
Highest Sold Price	\$8,185,000	\$18,952,500	\$17,100,000	\$8,500,000	-50%
Lowest Sold Price	\$1,605,000	\$3,450,000	\$712,000	\$500,000	-30%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	83	84	113	115	2%
Sold Dollar Volume	\$37,220,933	\$41,405,214	\$80,454,198	\$78,393,107	-3%
For Sale at End of Year	82	88	117	106	-9%
Avg MSI at End of Year	9.1	7.3	13.0	5.9	-55%
Avg DOM	118	125	119	162	36%
Avg List Price	\$466,832	\$510,598	\$744,871	\$704,863	-5%
Avg Sale Price	\$448,445	\$492,919	\$711,984	\$681,679	-4%
Median Sale Price	\$387,000	\$401,000	\$597,000	\$579,000	-3%
Avg LP/Sq. Ft.	\$437	\$477	\$542	\$534	-1%
Avg SP/Sq. Ft.	\$421	\$459	\$518	\$516	0%
Avg SP/OLP	96.06%	96.54%	95.58%	96.71%	1%
Highest Sold Price	\$1,900,000	\$1,750,000	\$2,285,000	\$1,800,000	-21%
Lowest Sold Price	\$93,500	\$90,000	\$103,000	\$176,000	71%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	22	18	19	18	-5%
Sold Dollar Volume	\$38,238,250	\$38,617,500	\$52,638,500	\$35,880,000	-32%
For Sale at End of Year	24	27	28	16	-43%
Avg MSI at End of Year	24.0	13.5	28.0	16.0	-43%
Avg DOM	528	179	248	379	53%
Avg List Price	\$1,847,545	\$2,396,333	\$2,878,947	\$2,128,883	-26%
Avg Sale Price	\$1,738,102	\$2,145,417	\$2,770,447	\$1,993,333	-28%
Median Sale Price	\$1,575,000	\$1,925,000	\$1,900,000	\$1,935,000	2%
Avg SP/OLP	94.08%	89.53%	96.23%	93.63%	-3%
Highest Sold Price	\$3,050,000	\$4,400,000	\$9,500,000	\$2,910,000	-69%
Lowest Sold Price	\$1,050,000	\$650,000	\$1,150,000	\$1,135,000	-1%

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# TRAILSIDE PARK

Trailside is a family oriented neighborhood. It offers newer luxury homes that tend to be larger and mountain contemporary. It is easy accessible through Kimball Junction or Silver Summit exit of Highway 40. It is also home to the Trailside Elementary and features many recreational trails.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	42	34	47	36	-23%
Sold Dollar Volume	\$32,888,550	\$28,861,468	\$45,730,040	\$31,193,412	-32%
For Sale at End of Year	8	13	9	3	-67%
Avg MSI at End of Year	4.0	6.5	0.0	3.0	300%
Avg DOM	40	62	66	55	-17%
Avg List Price	\$808,100	\$880,900	\$1,009,003	\$897,250	-11%
Avg Sale Price	\$783,061	\$848,867	\$972,980	\$866,484	-11%
Median Sale Price	\$585,000	\$639,500	\$715,000	\$719,500	1%
Avg LP/Sq. Ft.	\$223	\$249	\$265	\$263	-1%
Avg SP/Sq. Ft.	\$217	\$242	\$256	\$256	0%
Avg SP/OLP	96.90%	96.36%	96.43%	96.57%	0%
Highest Sold Price	\$2,150,000	\$2,587,000	\$2,550,000	\$2,750,000	8%
Lowest Sold Price	\$355,000	\$380,000	\$490,000	\$430,000	-12%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	6	1	1	4	300%
Sold Dollar Volume	\$1,845,000	\$245,000	\$250,000	\$1,690,000	576%
For Sale at End of Year	2	4	3	2	-33%
Avg MSI at End of Year	0.0	0.0	0.0	0.0	0%
Avg DOM	234	260	270	128	-53%
Avg List Price	\$340,467	\$260,000	\$295,000	\$440,000	49%
Avg Sale Price	\$307,500	\$245,000	\$250,000	\$422,500	69%
Median Sale Price	\$287,500	\$245,000	\$250,000	\$407,500	63%
Avg SP/OLP	90.32%	94.23%	84.75%	96.02%	13%
Highest Sold Price	\$500,000	\$245,000	\$250,000	\$605,000	142%
Lowest Sold Price	\$190,000	\$245,000	\$250,000	\$270,000	8%



# HEBER - DANIELS

Heber City, Utah is located in a beautiful mountain valley just a short drive from the Wasatch Front. The area offers outstanding year-round outdoor recreation including golf, fly fishing, boating and water sports, plus skiing and other winter sports. In summer, temperatures are usually cool and pleasant. In winter, abundant snowfall makes this a paradise for winter recreation.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	117	131	213	209	-2%
Sold Dollar Volume	\$49,037,110	\$67,900,078	\$101,967,753	\$124,030,812	22%
For Sale at End of Year	76	95	72	69	-4%
Avg MSI at End of Year	5.8	7.3	3.8	6.9	82%
Avg DOM	112	97	80	73	-9%
Avg List Price	\$436,595	\$537,898	\$493,279	\$610,829	24%
Avg Sale Price	\$419,121	\$518,321	\$478,722	\$593,449	24%
Median Sale Price	\$310,000	\$349,000	\$360,000	\$410,000	14%
Avg LP/Sq. Ft.	\$149	\$160	\$151	\$184	22%
Avg SP/Sq. Ft.	\$143	\$155	\$147	\$179	22%
Avg SP/OLP	96.00%	96.36%	97.05%	97.15%	0%
Highest Sold Price	\$2,400,000	\$4,100,000	\$1,890,000	\$3,450,000	83%
Lowest Sold Price	\$85,000	\$150,000	\$106,000	\$185,000	75%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	90	106	96	111	16%
Sold Dollar Volume	\$24,669,696	\$34,189,378	\$27,014,887	\$36,736,828	36%
For Sale at End of Year	77	109	127	85	-33%
Avg MSI at End of Year	3.5	4.5	18.1	10.6	-41%
Avg DOM	114	108	97	151	56%
Avg List Price	\$307,829	\$356,243	\$314,410	\$372,906	19%
Avg Sale Price	\$274,108	\$322,541	\$281,405	\$330,962	18%
Median Sale Price	\$207,500	\$252,500	\$225,000	\$225,000	0%
Avg SP/OLP	89.05%	90.54%	89.50%	88.75%	-1%
Highest Sold Price	\$4,000,000	\$3,025,000	\$1,089,887	\$2,688,075	147%
Lowest Sold Price	\$56,000	\$69,000	\$61,000	\$75,000	23%





# MIDWAY - CHARLESTON

Midway is known for its Swiss influence in architecture as well as for hosting several 2002 Winter Olympic events at Soldier Hollow. The town is home to three golf courses: Homestead, Crater Springs, Wasatch State Park and Soldier Hollow. Charleston is located in the south-west corner of the Heber Valley.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	66	77	106	94	-11%
Sold Dollar Volume	\$31,273,383	\$36,154,645	\$53,850,218	\$51,917,777	-4%
For Sale at End of Year	42	48	63	37	-41%
Avg MSI at End of Year	10.5	6.9	21.0	5.3	-75%
Avg DOM	112	99	88	81	-8%
Avg List Price	\$487,634	\$474,809	\$519,968	\$563,850	8%
Avg Sale Price	\$473,839	\$469,541	\$508,021	\$552,317	9%
Median Sale Price	\$431,804	\$455,000	\$479,450	\$529,000	10%
Avg LP/Sq. Ft.	\$148	\$161	\$175	\$185	6%
Avg SP/Sq. Ft.	\$144	\$158	\$170	\$181	6%
Avg SP/OLP	97.17%	98.89%	97.70%	97.95%	0%
Highest Sold Price	\$1,325,000	\$1,146,000	\$1,100,000	\$1,800,000	64%
Lowest Sold Price	\$175,000	\$129,000	\$100,598	\$190,000	89%

CONDOS	2014	2015	2016	2017	2017 vs 2016
Units Sold	23	20	38	37	-3%
Sold Dollar Volume	\$4,494,300	\$5,134,740	\$12,294,295	\$11,679,788	-5%
For Sale at End of Year	20	16	11	8	-27%
Avg MSI at End of Year	6.7	4.0	3.7	0.0	-100%
Avg DOM	113	80	126	101	-20%
Avg List Price	\$202,811	\$265,770	\$330,588	\$324,989	-2%
Avg Sale Price	\$195,404	\$256,737	\$323,534	\$315,670	-2%
Median Sale Price	\$185,000	\$197,387	\$309,000	\$285,000	-8%
Avg LP/Sq. Ft.	\$136	\$148	\$151	\$178	18%
Avg SP/Sq. Ft.	\$131	\$143	\$148	\$174	18%
Avg SP/OLP	96.35%	96.60%	97.87%	97.13%	-1%
Highest Sold Price	\$310,000	\$506,512	\$540,900	\$525,000	-3%
Lowest Sold Price	\$130,000	\$153,000	\$155,000	\$60,000	-61%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	43	29	39	36	-8%
Sold Dollar Volume	\$10,004,630	\$5,608,165	\$11,212,800	\$8,837,750	-21%
For Sale at End of Year	50	54	37	33	-11%
Avg MSI at End of Year	50.0	18.0	12.3	16.5	34%
Avg DOM	259	299	402	153	-62%
Avg List Price	\$243,707	\$203,100	\$314,338	\$263,419	-16%
Avg Sale Price	\$232,666	\$193,385	\$287,508	\$245,493	-15%
Median Sale Price	\$125,000	\$155,000	\$215,000	\$177,500	-17%
Avg SP/OLP	95.47%	95.22%	91.46%	93.19%	2%
Highest Sold Price	\$2,050,000	\$490,000	\$1,800,000	\$1,700,000	-6%
Lowest Sold Price	\$16,500	\$30,000	\$9,000	\$6,500	-28%

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# TIMBERLAKES

Enjoy the panoramic views of Heber Valley and the Wasatch Mountains. Escape to the seclusion and serenity of towering aspens with easy access to Uinta National Forest. Timberlakes Estates subdivision is located just seven miles east of Heber City, Utah. This private gated community is filled with several lakes, numerous ponds and streams.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	27	37	35	30	-14%
Sold Dollar Volume	\$8,433,950	\$11,945,799	\$13,255,450	\$11,383,700	-14%
For Sale at End of Year	15	8	12	8	-33%
Avg MSI at End of Year	7.5	2.7	6.0	2.0	-67%
Avg DOM	105	80	91	87	-4%
Avg List Price	\$330,146	\$332,372	\$399,749	\$390,359	-2%
Avg Sale Price	\$312,369	\$322,859	\$378,727	\$379,457	0%
Median Sale Price	\$235,000	\$314,000	\$335,000	\$340,000	1%
Avg LP/Sq. Ft.	\$150	\$140	\$169	\$164	-3%
Avg SP/Sq. Ft.	\$144	\$135	\$161	\$159	-1%
Avg SP/OLP	94.62%	97.14%	94.74%	97.21%	3%
Highest Sold Price	\$940,000	\$825,000	\$735,000	\$749,000	2%
Lowest Sold Price	\$75,000	\$70,000	\$128,750	\$81,000	-37%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	13	20	19	25	32%
Sold Dollar Volume	\$449,450	\$535,800	\$575,060	\$908,400	58%
For Sale at End of Year	23	13	21	17	-19%
Avg MSI at End of Year	11.5	4.3	10.5	0.0	-100%
Avg DOM	185	188	116	127	9%
Avg List Price	\$44,785	\$30,554	\$33,311	\$42,124	26%
Avg Sale Price	\$34,573	\$26,790	\$30,266	\$36,336	20%
Median Sale Price	\$25,000	\$20,050	\$27,500	\$32,500	18%
Avg SP/OLP	77.20%	87.68%	90.86%	86.26%	-5%
Highest Sold Price	\$150,000	\$107,500	\$50,000	\$90,000	80%
Lowest Sold Price	\$5,000	\$6,500	\$11,500	\$10,000	-13%



# KAMAS - MARION

Kamas is known to outsiders as “The Gateway to the Uintas” and is located 42 miles east of downtown Salt Lake City. Fishing, camping, hiking, mountain climbing and other outdoor recreational activities are popular among locals. Marion is a small farming community located east of Park City in the upper Kamas Valley, part of the Wasatch Back region of Utah.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	33	23	23	42	83%
Sold Dollar Volume	\$10,936,411	\$8,269,910	\$9,213,231	\$19,207,950	108%
For Sale at End of Year	11	16	14	12	-14%
Avg MSI at End of Year	3.7	8.0	7.0	6.0	-14%
Avg DOM	138	119	45	62	38%
Avg List Price	\$337,458	\$373,126	\$399,026	\$494,436	24%
Avg Sale Price	\$331,406	\$359,561	\$400,575	\$457,332	14%
Median Sale Price	\$265,000	\$272,000	\$310,000	\$324,875	5%
Avg LP/Sq. Ft.	\$144	\$152	\$212	\$233	10%
Avg SP/Sq. Ft.	\$141	\$147	\$209	\$217	4%
Avg SP/OLP	98.21%	96.36%	100.39%	92.50%	-8%
Highest Sold Price	\$684,426	\$1,265,000	\$1,058,502	\$2,000,000	89%
Lowest Sold Price	\$158,000	\$92,000	\$150,000	\$109,000	-27%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	18	24	20	30	50%
Sold Dollar Volume	\$2,096,950	\$2,897,210	\$3,831,100	\$7,999,799	109%
For Sale at End of Year	37	33	28	14	-50%
Avg MSI at End of Year	37.0	6.6	0.0	0.0	0%
Avg DOM	345	199	203	208	2%
Avg List Price	\$125,744	\$128,865	\$202,095	\$312,629	55%
Avg Sale Price	\$116,497	\$120,717	\$191,555	\$266,660	39%
Median Sale Price	\$90,000	\$86,750	\$169,500	\$156,000	-8%
Avg SP/OLP	92.65%	93.68%	94.78%	85.30%	-10%
Highest Sold Price	\$250,000	\$510,000	\$400,000	\$2,100,000	425%
Lowest Sold Price	\$28,000	\$15,000	\$32,500	\$18,000	-45%



# OAKLEY - WEBER CANYON

Oakley lies within Weber Canyon between Coalville and Peoa. The communities offers some luxury farms and log homes but you can also find reasonably priced cabins and small ramblers. Oakley is home to the world-renowned Oakley Rodeo every summer. Located only 17 miles from Park City, it is a great peaceful getaway - perfect to enjoy nature to its fullest.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	28	47	46	40	-13%
Sold Dollar Volume	\$18,843,500	\$22,349,160	\$34,730,267	\$24,231,512	-30%
For Sale at End of Year	35	34	22	18	-18%
Avg MSI at End of Year	17.5	11.3	4.4	9.0	105%
Avg DOM	196	139	156	105	-33%
Avg List Price	\$702,946	\$509,648	\$833,217	\$644,423	-23%
Avg Sale Price	\$672,982	\$475,514	\$755,006	\$605,788	-20%
Median Sale Price	\$288,750	\$295,000	\$386,000	\$380,000	-2%
Avg LP/Sq. Ft.	\$176	\$173	\$246	\$202	-18%
Avg SP/Sq. Ft.	\$166	\$163	\$230	\$193	-16%
Avg SP/OLP	95.74%	93.30%	90.61%	94.00%	4%
Highest Sold Price	\$9,452,500	\$2,207,500	\$7,500,000	\$5,900,000	-21%
Lowest Sold Price	\$140,000	\$55,000	\$75,000	\$150,000	100%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	13	13	28	14	-50%
Sold Dollar Volume	\$1,113,500	\$2,909,500	\$6,434,055	\$4,255,900	-34%
For Sale at End of Year	18	37	25	24	-4%
Avg MSI at End of Year	0.0	18.5	12.5	0.0	-100%
Avg DOM	150	289	172	246	43%
Avg List Price	\$93,031	\$265,962	\$263,643	\$327,107	24%
Avg Sale Price	\$85,654	\$223,808	\$229,788	\$303,993	32%
Median Sale Price	\$50,000	\$135,000	\$62,500	\$174,000	178%
Avg SP/OLP	92.07%	84.15%	87.16%	92.93%	7%
Highest Sold Price	\$280,000	\$700,000	\$1,875,000	\$1,800,000	-4%
Lowest Sold Price	\$12,500	\$23,500	\$15,000	\$27,900	86%



# WOODLAND – FRANCIS

Woodland is best known for its Wolf Creek Ranch development, which offers the largest residential land parcels in the area. Another part of Woodland offers one gated and one open community. The most recognized neighborhood in Francis is Wild Willow, which features large home sites and ranch style homes. Victory Ranch Golf development is located nearby with its luxury homes and home sites.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	27	22	26	19	-27%
Sold Dollar Volume	\$10,794,799	\$11,368,000	\$23,626,850	\$10,557,414	-55%
For Sale at End of Year	13	13	16	11	-31%
Avg MSI at End of Year	4.3	6.5	4.0	0.0	-100%
Avg DOM	145	125	70	80	14%
Avg List Price	\$414,785	\$534,845	\$1,125,792	\$564,966	-50%
Avg Sale Price	\$399,807	\$516,727	\$908,725	\$555,653	-39%
Median Sale Price	\$350,000	\$444,000	\$428,250	\$490,000	14%
Avg LP/Sq. Ft.	\$161	\$207	\$284	\$164	-42%
Avg SP/Sq. Ft.	\$155	\$200	\$252	\$161	-36%
Avg SP/OLP	96.39%	96.61%	80.72%	98.35%	22%
Highest Sold Price	\$1,875,000	\$2,800,000	\$7,200,000	\$1,000,000	-86%
Lowest Sold Price	\$95,000	\$143,000	\$200,000	\$342,000	71%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	16	7	23	34	48%
Sold Dollar Volume	\$6,418,655	\$2,149,000	\$9,948,475	\$18,283,300	84%
For Sale at End of Year	42	53	62	32	-48%
Avg MSI at End of Year	21.0	0.0	31.0	0.0	-100%
Avg DOM	374	150	300	949	216%
Avg List Price	\$449,881	\$362,829	\$461,300	\$583,265	26%
Avg Sale Price	\$401,166	\$307,000	\$432,542	\$537,744	24%
Median Sale Price	\$102,500	\$90,000	\$140,000	\$148,250	6%
Avg SP/OLP	89.17%	84.61%	93.77%	92.20%	-2%
Highest Sold Price	\$1,600,000	\$1,000,000	\$1,930,500	\$5,500,000	185%
Lowest Sold Price	\$8,000	\$39,000	\$80,000	\$38,000	-53%





# WANSHIP - HOYTSVILLE - COALVILLE

Coalville, Wanship, Hoytsville and Rockport are located off I-80 in Summit County making it an easy four season drive to Park City, Salt Lake City, Ogden and Evanston, Wyoming. Enjoy the small town living with many recreational opportunities such as boating and fishing at Rockport or Echo.

SINGLE FAMILY HOMES	2014	2015	2016	2017	2017 vs 2016
Units Sold	50	45	45	51	13%
Sold Dollar Volume	\$14,239,801	\$16,053,881	\$16,504,165	\$20,968,800	27%
For Sale at End of Year	38	19	19	13	-32%
Avg MSI at End of Year	12.7	3.8	4.8	13.0	171%
Avg DOM	166	129	83	59	-29%
Avg List Price	\$296,492	\$376,602	\$378,875	\$425,131	12%
Avg Sale Price	\$284,796	\$356,753	\$366,759	\$411,153	12%
Median Sale Price	\$233,300	\$247,000	\$345,000	\$377,000	9%
Avg LP/Sq. Ft.	\$136	\$151	\$155	\$213	37%
Avg SP/Sq. Ft.	\$131	\$143	\$150	\$207	38%
Avg SP/OLP	96.06%	94.73%	96.80%	96.71%	0%
Highest Sold Price	\$737,000	\$2,500,000	\$860,000	\$1,045,000	22%
Lowest Sold Price	\$85,000	\$80,000	\$95,000	\$67,000	-29%

VACANT LAND	2014	2015	2016	2017	2017 vs 2016
Units Sold	26	56	60	54	-10%
Sold Dollar Volume	\$2,187,400	\$5,179,984	\$5,373,318	\$4,271,900	-20%
For Sale at End of Year	84	68	51	41	-20%
Avg MSI at End of Year	42.0	8.5	17.0	13.7	-19%
Avg DOM	209	229	221	134	-39%
Avg List Price	\$91,115	\$102,500	\$97,404	\$84,878	-13%
Avg Sale Price	\$84,131	\$92,500	\$89,555	\$79,109	-12%
Median Sale Price	\$74,500	\$70,500	\$67,750	\$70,000	3%
Avg SP/OLP	92.33%	90.24%	91.94%	93.20%	1%
Highest Sold Price	\$229,000	\$315,000	\$335,000	\$400,000	19%
Lowest Sold Price	\$13,500	\$11,500	\$10,000	\$16,500	65%



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